

Farm Succession School in Southern New England

For farmers and farm couples looking toward retirement and farm transition.



Marlborough, Massachusetts:

at Massachusetts Farm Bureau
from 10:00 a.m. – 3:30 p.m.

December 5, 2017
January 11, 2018
February 7, 2018

Additional no-cost
advisor assistance
through MDAR.*

Wethersfield, Connecticut:

at Connecticut Farm Bureau
from 10:00 a.m. – 3:30 p.m.

December 6, 2017
January 10, 2018
February 6, 2018

Warwick, Rhode Island:

at USDA Service Center
from 10:00 a.m. – 3:30 p.m.

December 8, 2017
January 9, 2018
February 8, 2018

One of your biggest challenges is planning for farm succession. Attend the Farm Succession School! You'll get structured and sustained support to make decisions, engage your family, and organize the legal and financial mechanics.

Topics include goal setting, estate planning, retirement planning, family communications, taxes, legal structure, Medicaid, and bringing on a successor. Your commitment of three winter days will allow you to develop a concrete plan **for your farm business, your land, and your retirement.**

Farmers who have participated loved the amount of attention they received, and valued the trust and sharing that developed among the participants, regardless of scale or type of enterprise.

“ It opened my mind to all that’s involved and not be afraid to seek help from professionals.

“ A must do! Definitely would recommend it. Well worth the time!

Open to all New England farmers! Space is limited. Register **by October 20th** by calling (603)357-1600 or go online to landforgood.org/events.

Instructors include:

- [Jon Jaffe, Farm Business Consultant, Farm Credit East](#)
- [Kathy Ruhf, Senior Program Director, Land For Good](#)
- An attorney with expertise in succession planning

The fee is \$300 per farmer or farm couple, including lunch and materials. Plus, participants will receive **\$200 credit** toward hiring succession-related technical assistance. Attendees will also receive no-cost technical assistance between sessions and discounted continuing planning support from Land For Good.

* Massachusetts Department of Agricultural Resources' (MDAR) Agricultural Business Training Program is partnering with LFG to offer additional technical assistance to Massachusetts farmers who complete this school. MDAR will provide funding for farmers to receive succession planning technical assistance such as from an attorney, financial planner, succession coach or appraiser, for example. Details at landforgood.org/events.



Gaining ground for farmers



Phase Two

The Land Access Project is funded by the USDA National Institute of Food and Agriculture through its Beginning Farmer and Rancher Development Program, Grant # 2015-04544. The project is directed by Land For Good in partnership with over 40 collaborating organizations, agencies and individual experts in six New England states.