



## Long-term problems require long-term solutions.



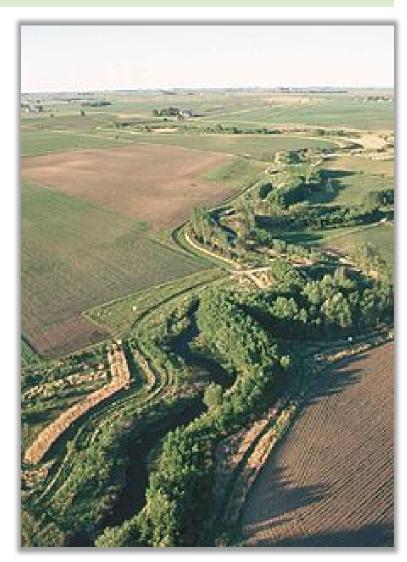


### Current Solutions

- Grass waterways
- Saturated buffers
- Riparian buffers
- Filter strips
- Prairie STRIPS

**Enlist Farmer.** Farmer Retires. Start over.

# And these solutions take land out of production.











### Farmville... SUSTAINBLE CONTACTOR STATES STA

Two conventional farms on either side of a river.

But this one has planted grasses (bio-fuel or prairie)...as a crop.

#### More than pollinator habitat



He plans to harvest renewable fuel, seed or flowers for various markets.

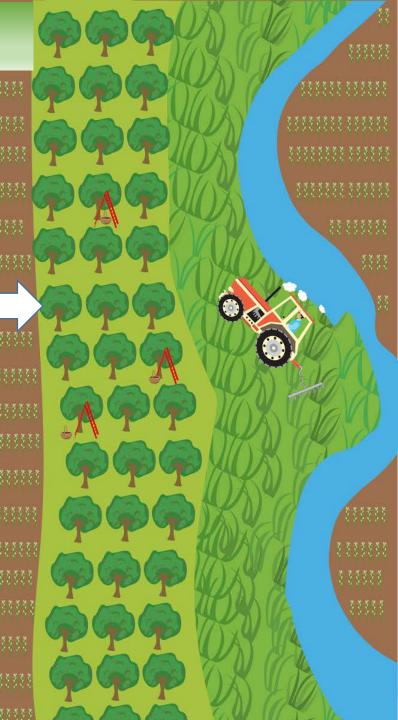


#### More than a riparian buffer



Then he planted fruit and nut

trees. (upland)
Chestnuts = \$6,000 /acre

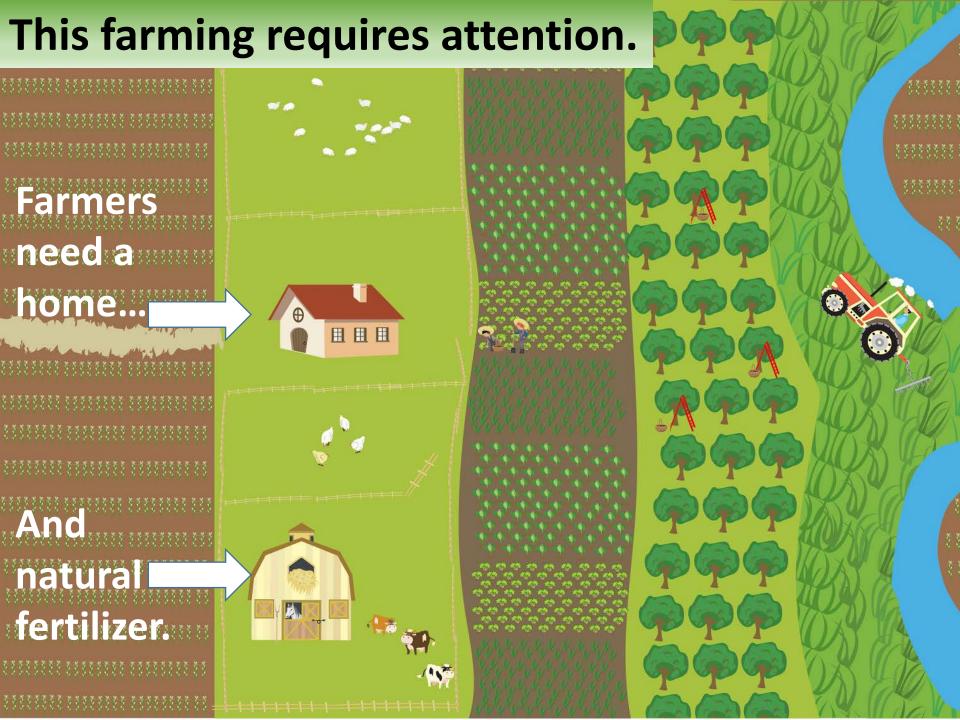


## But our corn/bean farmer doesn't want to farm this.

So he invited young farmers in.

Let them cash flow it with diverse annual food crops.













## An ag conservation easement

- 1. Reduces farm value for estate planning
- 2. Leaves a legacy of affordable farmland
- 3. Retain ownership and control of property
- 4. Tax incentives = 100% of AGI/16 yrs federal and state tax credit up to \$100,000 /20 yrs plus



### A Comprehensive Solution

- Retiring farmer land transfer w/diversified income
- New farmer land access
- Diversified agricultural economy
- More fresh, healthy food in the region
- Third-party monitoring of land in perpetuity
- Reduces risk, monetizes benefit for landowner
- Increases surrounding land values
- Cleaner water, reduced soil erosion







## Thank you! Questions?

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