

# Job Description Farm Transfer Program Coordinator

<u>Land For Good</u> (LFG) is a regional and national leader on issues of farmland access, land tenure, and farm transfer. Since 2004, Land For Good has been working to put more farmers more securely on land in New England, to support farm viability, increase farming opportunity, and keep farmland in farming.

The **Farm Transfer Program Coordinator** will fill a key role in the organization, coordinating our region wide, farm transfer program development and delivery. This position reports to the Executive Director, works closely with our 10 team members, and directly with farmers and landowners. This part-time position can be combined with another role in the organization to build a full time opportunity.

Land For Good strives for a society grounded in the principles of social and economic justice. We foster a diverse and inclusive workplace that honors the unique talents, perspectives, and lived experiences of each person. We will work with the right candidate who is energized about our work. Joining our team includes training, mentoring and support. Land For Good works proactively to integrate issues of equity and justice in our work, including our hiring.

### Major Areas of Responsibility (approximate time allocation)

- 1. Coordinate the planning and execution of on-farm events, workshops, and webinars about farm succession planning. (20%)
- 2. Co-teach and coordinate planning for annual Farm Succession School. (10%)
- 3. Advise farmers on their personal farm succession planning process providing coaching on goals and next steps; facilitating stakeholder meetings; making referrals to additional advisors and resources; supporting management transfers; recruiting successors; etc. (25%)
- 4. Develop farmer case studies and additional educational resources if identified. (5%)
- 5. Establish and convene state networks of service providers interested in learning and/or working together on farm succession projects. Organize professional development activities. (25%)
- 6. Support LFG field staff in their farm succession work; helping with standardization of LFG services and internal professional development. (10%)
- 7. Track project deliverables and reporting. (5%)

#### Priority Skills, Knowledge, and Abilities

1. Excellent interpersonal and networking skills. Ability to engage with people, convene and manage groups, and utilize coaching and facilitation skills in a variety of settings.

- 2. Successful team player with strengths in collaboration and communication skills.
- 3. Working knowledge of and/or passion for farming, farm businesses, farmland access, tenure, and transfer/succession issues. Formal or informal education in agriculture, land planning, or related fields is desirable.
- 4. Experience and skills in managing grant deliverables and reporting.
- 5. Self-directed, well-organized; capable of developing and implementing an annual work plan.
- 6. Strong public speaking skills.
- 7. Proficient in Google applications and MS Office Suite (Word, Powerpoint, Excel); comfortable with cloud-based document sharing and collaboration programs. Ability to adopt case management platforms. Additional computer skills are a plus.
- 8. Experience with the not-for-profit sector, and familiarity with the state in which they will be working are important.
- 9. Commitment to infusing equity and justice within your work.

#### Compensation

This is a part-time, hourly position with seasonal work fluctuations, averaging 20 hours per week, budgeted at \$23/hour. Compensation includes prorated paid time off and employer contributions to a SIMPLE IRA. All direct work-related expenses are reimbursed. We actively support professional development. This is a grant and contract funded position, with potential opportunity for growth.

**Location and schedule:** This is a remote position that requires a computer and reliable internet connection. Candidates must be located in New England. Access to a car for regional travel is required.

Work schedule is flexible; performed typically over two or three regularly scheduled days per week. Some evening and weekend work will be required (e.g., field workshops, regional conferences, twice-yearly staff retreats).

**TO APPLY:** Please use our online <u>Application Form</u> to submit your resume. If you are having challenges with this form, please reach out to <u>employment@landforgood.org</u> with the email subject: "Field Agent application".

Review of applications will begin February 10, 2025. The position will remain open until filled.

## **Equal Opportunity/Affirmative Action Employer**

We have a clear vision: to be the place where a diverse mix of talented people do their best work to ensure the future of farming and food systems. Our organization runs on the hard work and dedication of our passionate and creative team – staff, board, consultants, and partners. Our vision and values are reflected in our employment-related decisions, including hiring practices. LFG actively encourages people who bring diverse backgrounds and perspectives to apply.

All qualified applicants will receive consideration for employment without regard to race, color, religion, gender, gender identity or expression, sexual orientation, national origin, genetics, disability, age, or veteran status.